

Surprise Regional Chamber Of Commerce

BUDGET OVERVIEW: 2021 BUDGET DRAFT - FY21 P&L

January - December 2021

	JAN 2021	FEB 2021	MAR 2021	APR 2021	MAY 2021	JUN 2021	JUL 2021	AUG 2021	SEP 2021	OCT 2021	NOV 2021	DEC 2021	TOTAL
Income													
*4060 Program Service/Registration Fees	0.00	0.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,000.00
*4710 Dues (Chamber Memberships)	5,000.00	4,000.00	7,000.00	4,000.00	7,000.00	8,000.00	10,000.00	4,000.00	7,000.00	11,000.00	5,000.00	5,000.00	\$77,000.00
*4970 Corporate/Chairman Circle	0.00	5,000.00	0.00	0.00	0.00	0.00	0.00	5,000.00	0.00	0.00	15,000.00	5,000.00	\$30,000.00
Total *4710 Dues (Chamber Memberships)	5,000.00	9,000.00	7,000.00	4,000.00	7,000.00	8,000.00	10,000.00	9,000.00	7,000.00	11,000.00	20,000.00	10,000.00	\$107,000.00
*4713 Dues Government/Municipal	0.00	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00	0.00	0.00	0.00	0.00	\$25,000.00
Total Income	\$5,000.00	\$9,000.00	\$7,200.00	\$4,200.00	\$7,200.00	\$8,200.00	\$10,200.00	\$34,200.00	\$7,200.00	\$11,200.00	\$20,200.00	\$10,200.00	\$134,000.00
Cost of Goods Sold													
Cost of Goods Sold	0.00	0.00	0.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$450.00
Total Cost of Goods Sold	\$0.00	\$0.00	\$0.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$50.00	\$450.00
GROSS PROFIT	\$5,000.00	\$9,000.00	\$7,200.00	\$4,150.00	\$7,150.00	\$8,150.00	\$10,150.00	\$34,150.00	\$7,150.00	\$11,150.00	\$20,150.00	\$10,150.00	\$133,550.00
Expenses													
*6300 Office Supplies	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$600.00
6360 Office Supplies	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	25.00	\$300.00
Total *6300 Office Supplies	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	\$900.00
*6320 Bank/Merchant Charges	364.56	427.59	439.63	384.83	305.12	320.89	354.78	340.90	457.35	377.27	320.52	344.42	\$4,437.86
*6340 Dues & Subscriptions (WACE, ACE, etc.)	43.39	0.00	0.00	0.00	35.75	0.00	0.00	189.00	208.37	0.00	0.00	75.07	\$551.58
*6345 Professional Services Acct. & Payroll	222.35	-213.46	254.81	208.54	0.00	0.00	50.00	130.27	466.47	208.08	195.08	279.08	\$1,801.22
*6346 Lobbying Fees	800.00	300.00	300.00	300.00	300.00	250.00	350.00	250.00	250.00	250.00	250.00	250.00	\$3,850.00
*6363 Equipment, Copier Lease, & Usage fees													\$0.00
*6210 Office Rent or Mortgage Payment	179.00	179.00	179.00	179.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$716.00
*6380 Equipment Leases	139.00	139.00	139.00	139.00	139.00	139.00	139.00	139.00	139.00	139.00	139.00	139.00	\$1,668.00
Total *6363 Equipment, Copier Lease, & Usage fees	318.00	318.00	318.00	318.00	139.00	139.00	139.00	139.00	139.00	139.00	139.00	139.00	\$2,384.00
*6365 Postage and Shipping	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	75.00	\$900.00
*6370 Printing and Reproduction	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	50.00	\$600.00
*6395 Software Services (Website, Chamber Nation, SMS)	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
*6396 Advertising (FB, Google, and Print)	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	\$1,200.00
Total *6395 Software Services (Website, Chamber Nation, SMS)	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	\$3,600.00
*6410 Insurance (D&O, Gen. Liab.Etc)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,276.00	\$1,276.00
*6520 Telephone and Internet Services	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	300.00	\$3,600.00
*6715 Membership Dues (Ace/Wace & so on	300.00	55.00	475.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$830.00
*6739 Special Event Expenses													\$0.00
*6740 Golf Expenses	0.00	0.00	0.00	591.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$591.43
Total *6739 Special Event Expenses	0.00	0.00	0.00	591.43	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	\$591.43
*6750 List Purchases & List Rental	90.00	90.00	90.00	90.00	90.00	90.00	90.00	90.00	90.00	90.00	90.00	90.00	\$1,080.00
*6800 Office/General Administrative Expenses	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	200.00	\$2,400.00
6411 Salaries & Related Expenses													\$0.00
*6020 Gross Wages and Commissions	8,000.00	8,000.00	8,000.00	12,000.00	8,000.00	8,000.00	12,000.00	8,000.00	8,000.00	12,000.00	8,000.00	12,000.00	\$112,000.00
*6030 Salaries Employer Payroll Taxes	615.00	615.00	615.00	915.00	615.00	615.00	915.00	615.00	615.00	915.00	615.00	915.00	\$8,580.00
*6420 Health and Life Insurance, etc.	835.00	835.00	835.00	835.00	835.00	835.00	835.00	835.00	835.00	835.00	835.00	835.00	\$10,020.00
Total 6411 Salaries & Related Expenses	9,450.00	9,450.00	9,450.00	13,750.00	9,450.00	9,450.00	13,750.00	9,450.00	9,450.00	13,750.00	9,450.00	13,750.00	\$130,600.00
Total Expenses	\$12,588.30	\$11,427.13	\$12,327.44	\$16,642.80	\$11,319.87	\$11,249.89	\$15,733.78	\$11,589.17	\$12,061.19	\$15,814.35	\$11,444.60	\$17,203.57	\$159,402.09
NET OPERATING INCOME	\$ -7,588.30	\$ -2,427.13	\$ -5,127.44	\$ -12,492.80	\$ -4,169.87	\$ -3,099.89	\$ -5,583.78	\$22,560.83	\$ -4,911.19	\$ -4,664.35	\$8,705.40	\$ -7,053.57	\$ -25,852.09
NET INCOME	\$ -7,588.30	\$ -2,427.13	\$ -5,127.44	\$ -12,492.80	\$ -4,169.87	\$ -3,099.89	\$ -5,583.78	\$22,560.83	\$ -4,911.19	\$ -4,664.35	\$8,705.40	\$ -7,053.57	\$ -25,852.09